

## Publications

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### Journal articles

Baylat, M., Woltin, K.-A., Barbedor, J., Sassenberg, K., & Yzerbyt, V. (in press). Followers' locomotion mode predicts preferring assertive leaders: Regulatory fit by means of valued social characteristics of others. *European Journal of Social Psychology*. <https://doi.org/10.1002/ejsp.3141>

Gieselmann, M., Hagedorn, J., & Sassenberg, K. (in press). Do perceived benefits compensate for low provider trustworthiness in disclosure decisions? An experimental investigation. *Journal of Media Psychology*. <https://doi.org/10.1027/1864-1105/a000440>

Pummerer, L., Fock, L., Winter, K., & Sassenberg, K. (in press). Conspiracy beliefs and majority influence. *The Journal of Social Psychology*. <https://doi.org/10.1080/00224545.2024.2397491>

Pummerer, L., Gkinopoulos, T., Douglas, K.M., Jolley, D., Sassenberg, K. (in press). The Appraisal Model of Conspiracy Theories (AMCT): Applying appraisal theories to understand emotional and behavioral responses to conspiracy theories. *Psychological Inquiry*. <https://doi.org/10.1080/1047840X.2025.2454118>

Pummerer, L., Gkinopoulos, T., Douglas, K., Jolley, D., & Sassenberg, K. (2025). The Appraisal Model of Conspiracy Theories (AMCT): Highlighting Core Concepts and Potential Extensions. *Psychological Inquiry*.

Baylat, M., Sassenberg, K., & Yzerbyt, V., Woltin, K. A. (2024). Followers' regulatory mode and leadership style preferences: Does the task time perspective moderate their relation? *Collabra*, 10 (1), 126226. <https://doi.org/10.1525/collabra.126226>

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Ditrich, L., Reinhardt, J., Roth, G., & Sassenberg, K. (2024). Integrative emotion regulation relates to sympathy and support for outgroups—Independent of situational outgroup behaviour. *PLoS ONE*, 19, e0296520. <https://dx.doi.org/10.1371/journal.pone.0296520>

Ditrich, L., & Sassenberg, K. (2024). #Stand with Ukraine: Analysing the links between Germans' emotions and their readiness to protest in response to the Russian invasion of Ukraine. *Journal of Applied Social Psychology*, 54, 731-743. <http://doi.org/10.1111/jasp.13066>

Ditrich, L., & Sassenberg, K. (2024). Threat and reactions to violated expectations in groups: Adding control to the equation. *European Review of Social Psychology*, 35, 1-44. <https://dx.doi.org/10.1080/10463283.2023.2211463>

Glöckner, A., Gollwitzer, M., Hahn, L., Lange, J., Sassenberg, K., & Unkelbach, C. (2024). Quality, replicability, transparency in research in social psychology: Implementation of recommendations in Germany. *Social Psychology*, 55, 134-147. <https://doi.org/10.1027/1864-9335/a000548>

Hampel, N., Ditrich, L., Scholl, A., & Sassenberg, K. (2024). Enactive mastery experience improves attitudes toward digital technology via self-efficacy – A pre-registered quasi-experiment. *Behaviour and Information Technology*, 43(2), 298-311. <https://dx.doi.org/10.1080/0144929x.2022.2162436>

Hoch, E., Scheiter, K., & Sassenberg, K. (2024). Promotion focus, but not prevention focus of teachers and students matters when shifting towards technology-based instruction in schools. *Scientific Reports*, 14, Article 22030. <https://doi.org/10.1038/s41598-024-73463-z>

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Sassenberg, K. & Winter, K. (2024). Intraindividual conflicts reduce the polarization of attitudes. *Current Directions in Psychological Science*, 33, 190-197. <https://doi.org/10.1177/09637214241242452>

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Bakhti, R., Woltin, K.-A., Sassenberg, K., & Rae, J. (2022). Testing the impact of interpersonal regulatory fit on empathy, helping intentions, and prosocial behaviour. *PLOS ONE*, 17 (7): e0270462. <https://doi.org/10.1371/journal.pone.0270462>

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